

3 Ways to Join Shaklee

Member/Customer \$19.95 + Tax & Shipping *one time Membership fee
 *15% off all products *additional 10% off qualifying Autoship products

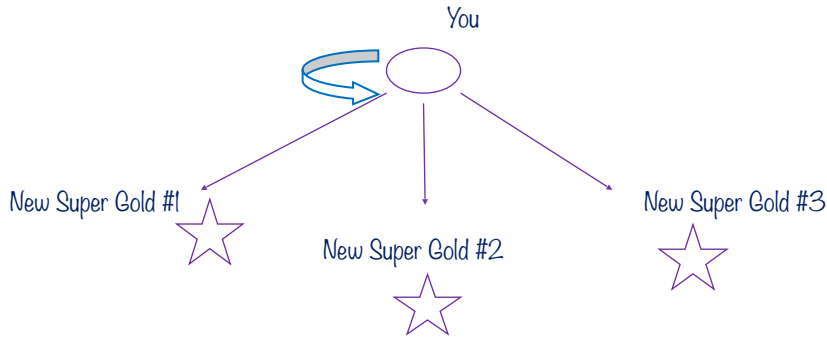
Distributor \$49.95 + Tax & Shipping *one time Distributor fee
 Qualifies for **commissions only** no bonus incentives, car payments or FastTrack income
 All products have point value (PV) that commissions are based on.

- 250 PV X 4% = \$ 10
- 500 PV X 8% = \$ 40
- 1000 PV X 12% = \$ 120
- 1500 PV X 14% = \$ 210
- 2000 PV X 20% = \$ 400

Gold Ambassador Distributors - Qualifies for commissions, bonus incentives, car payments and FastTrack income

Gold Pak	\$ 349 + Tax & Shipping	250 PV	\$ 700 Product Value
Gold Plus	\$ 649 + Tax & Shipping	500 PV	\$1,200 Product Value
* SUPER GOLD	\$1 049 + Tax & Shipping	750 PV	\$2,200 Product Value

SHAKLEE DREAM PLAN as a Super Gold Ambassador



	#1	#2	#3	
New Gold Member Bonus	\$150	\$150	\$150	= \$450
New Power Bonus Points	15	15	15	
Power Bonus per 15 Points	\$150	\$150	\$150	= \$450
Commission on 4 Super Gold Paks less pay out to new Distributors				= \$420
				\$1,320

Your initial Super Gold investment: -\$1,049

you'd get back your initial \$1049 investment!! make \$271 and have highly researched products (\$2200 value)...for free \$ 271

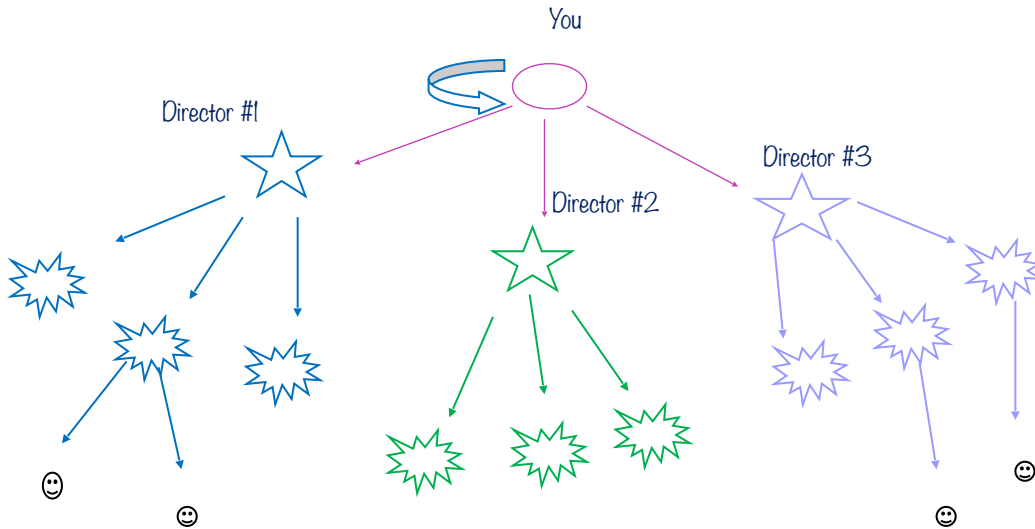
Plus you have your Personal WebSite free x 1 year, (\$14.95 monthly) = \$179

Plus 2 Free Global Conference registrations = \$250/\$500 and Regional Tickets= Local area Meetings

SHAKLEE DREAM PLAN

Toward becoming a Senior Exec Coordinator (avg \$64,848/yr)

...on to a Master Coordinator (avg \$203,687/yr)



- 1 Director within 6 mos. = Sr. Director = Up to \$1,000 paid out over 10 mos. = \$100 per mo.
- 2 Directors within 9 mos. = Coordinator = Up to \$3,000 paid out over 10 mos. = \$300 per mo.
- 2 Directors within 12 mos. = Sr. Coordinator = 10,000 OV = Up to \$5,000 over 10 mos. = \$500 per mo.
- 3 Directors within 15 mos. = Exec Coordinator = 20,000 OV = Up to \$10,000 over 10 mos. = \$1,000 per mo.
- 3 Directors within 18 mos. = Sr. Exec Coordinator = 30,000 OV = Up to \$15,000 paid out over 10 mos. = \$1,500 per mo.

Potential Earnings:

Earnings listed above	\$34,000	over 18 months
50% of 3 - Fast Track Bonuses	\$51,000	Directors earn Fast Track Bonuses
Estimated Commission	<u>\$15,000</u>	
Earn within 18 months	\$100,000	

Develop 3 Sr. Executive Coordinators	= 30,000 OV x 3	= 90,000 OV
Plus 2 Sr. Coordinators	= 10,000 OV x 2 = 20,000 OV	= <u>20,000 OV</u>
Master Coordinator		= 120,000 OV

How to Develop DIRECTORS

Suggested PV Models to get 2000 PV

Options:

A)	12 Turnaround Kits	= 179 PV	= 2148 PV
B)	13 Customers on Life Plan	= 166 PV	= 2158 PV
C)	20 Customers on Life Plan Strip	= 114 PV	= 2280 PV